

MAN MOHAN VARMA

ACADEMICS

1970 - 1975 B.Arch. (Hons) from Indian Institute of Technology, Kharagpur,

PROFESSIONAL AFFILIATIONS

Corporate member of IBPC in Dubai

- Fellow Indian Institute of Architecture (F.I.I.A.)
- Member of Indian Council of Arbitrators (I.C.A.)
- Member of Indian Council of Architects (M.C.A.)
- Patron member of Builders Association of India (BAI)

CAREER CONTOUR

Graduated in September 1975 from IIT kharagpur and Joined Family business of contracting.

Executed various projects as an, Architect, property developer and civil & infrastructure contractor right up to 2003.

In 2003 went to Qatar as a contractor and thereafter was in Dubai as a joint venture partner/ salaried employee till July 2017.

Returned back to India in 2017 and involved in land development projects as an investor and mentor to a few young entrepreneurs.

Since 2022 till today working as head of design department for INCOR group a real estate developer company based out of Hyderabad

EXPERIENCE 2003 till 2017

(MIDDLE EAST)

Experience 2004 onwards.

Dubai as Head Real Estate (India and Dubai) .

Handled the projects in Dubai & Heading a Real Estate Project on 90 Acre Township in Chennai (April 2006 till December 2012.)

Job Role : CEO of the real estate division of the Indian company based in Dubai.

- **Carried out a feasibility study for a Real Estate & Property Development Company in Dubai as Head Real Estate India and Dubai and started a real estate venture in Dubai sports city.**
- **Created real estate division for this company operating in India and Dubai.**

Started construction works on 4 projects in three cities simultaneously in India, while continuing with projects in Dubai.

INDIA

1- Corporate office in Delhi. - completed

2- Bollneni homes at Madhapur Hyderabad.- completed

3- Hospital for KIMS Hyderabad - partly completed and handed over to the local team.

4- Township project in Chennai. 6.5 million sq ft on a 90 acre plot.

2 million completed and delivered and handed over to the new CEO for the second phase.

DUBAI

1- Property Development Projects at Dubai. G+11+HC residential tower.

2- Show room project at DIP .. (Exited from the project after the 2008 market crash)

3- Hotel project at Jumera village.... .(handed over the project to a developer in area sharing basis - 2017.)

Key Highlights

Played a vital role in the migration of the infrastructure development company into Real Estate.

Successfully established entire division (one man show - built the organisation in Dubai China and India).

- **Successfully established and operationalised procurement office in China**
- **Adeptly worked and coordinated with the international clients and consultants.**
- **Developed business relationships with team members, partners, consultants, clients and Government authorities, fully conversant of legal and commercial laws related to Real estate business in UAE having gone through the 2008 market crash and come out from it successfully.**

PROJECTS COMPLETED (1975-2003) IN INDIA

As the managing director of my company executed around 35 small and large contracts.

- LIC office building at Visakhapatnam, Various buildings in DGNP at Vizag, State bank of India, local head office building Hyderabad, Central bank of India local head office building Hyderabad, Head office building for Nuclear Fuel Complex, Pharmaceutical Plant for Proctor and gamble in Hyderabad, Frooti plant for parleys, Mahendra and mahendra expansion project in Zaherabad hyderabad, Egg powder plant for Balaji Foods and feeds in shadnagar, Hyderabad, Biotech plant and Vaccine plant for Biological evans ltd.. Various industrial projects in Vizag steel

plant , Rourkela steel plant and Bellary steel plant, Hindustan polymers Vizag. Town ship project for Vizag steel plant. Married accommodation and hospital for the Indian Navy, development of real estate in Hyderabad. Road project Renigunta - Cuddapa stretch etc.

- Served as the First Director of 'Contractors Development Institute'- a constituent unit of 'National Academy of Construction', an institute of excellence, set up by the government of Andhra Pradesh, India under the chairmanship of Sri Chandra Babu Naidu. Then Chief minister of AP.

- Played a vital role in setting up this. Institute; identified and managed faculty, developed the course material, syllabus and carried out the evaluation procedures; initiated the training classes and completed project in 12 months.

PERSONAL DETAILS

Date of Birth : 14th December 1952

Languages Known : English, Hindi and Punjabi

Contact No. : +91-9885101060 India

E mail : manmohanz@yahoo.com/

varmamanmohan@gmail.com

Member of Secunderabd club

Member of Golf club.

Man Mohan Varma